

SURVEY OF LEADING INTERNATIONAL CONTRACTORS AND DESIGN FIRMS

For publication in Engineering News-Record Please read the attached guidelines and definitions before filling out this survey form.

You have come to the right place to participate in the Engineering News-Record's annual survey of the industry's leading contractors and design firms. Results of this survey will appear in our rankings of **The Top 250 International Contractors**, **The Top 250 Global Contractors**, **The Top International Design Firms and the Top 150 Global Design Forms** lists, and in ENR's Global sourcebook.

To ensure that your company is considered for these prestigious lists, enter your Company ID and Password below, then complete the survey form. If you have not participated in previous surveys but wish to do so, please obtain a Company ID by sending an e-mail to kellerj@bnpmedia.com.

The deadline for completing and submitting survey information is June 28, 2021. You may come back to this form and revise your information until that time. If you have questions about this survey, please contact:

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IMPORTANT: HOW SHOULD YOUR COMPANY'S NAME AND LOCATION BE LISTED ON ENR'S TOP LISTS AND DIRECTORIES?

Company name [J
Address []
City, State, Postal code []
Country []
Main E-Mail [] Home page []
Main phone #	[] Main fax # []

2. Is your company's revenue from construction contracting or for calendar year 2020 (preferred) for fiscal year ending (Month)	design se	rvices (check or	ne):		
CONSTRUCTION - Top 250 International Contractors Fill out this section if your firm had any CONSTRUCTION con Important—-No Double Counting : Exclude ANY revenue fro participate on the Top 250 International Contractors, Top International Contractors	m divisio	ons or subsidiar	ies that		
Design revenue if also reported in Question 5 covering Design CM-for-Fee revenue from Question 6(B) for Agency CM Rank CM-at-Risk Revenue from Question 6(A) should be included w	ing or Pro				
3. What was your firm's gross revenue (in \$ millions) from ger	eral cont	racting in 2020	?		
A. Domestic				\$[1
B. International (see page 4 for countries in each region		•••••	••••	Ψ[J
(1) Canada		1			
(2) United States]			
(3) Latin America	_	J 1			
(4) Caribbean Islands		J			
		J			
(5) Europe	_	J			
(6) Middle East	-	J			
(7) Asia		J			
(8) Australia/Oceania		J			
(9) North Africa	_	J			
(10) Central and Southern Africa		j			
(11) Antarctic/Arctic]			
TOTAL INTERNATIONAL	\$[J			
C. TOTAL FOR RANKING PURPOSES (3A + 3B)				\$[1
D (1). How much of this contracting revenue reported is the delivery system? (Report design revenue from design-build design-build contract and subcontract the design portion of the from the design-build contract here. See Guidelines.)	contracts	in Question 5.	<u>Impor</u>	<u>tant:</u> If yo	ou enter into a
Domestic		\$[1		
International		\$ [J J		
TOTAL		\$ [J	1	
101AL	•••	Φ[J	
D (2). How much of your design-build revenue reported Build-Operate (DBO) or Design-Build-Operate	_	` '		1 3	sing Design-
Domestic		\$[1		
International		\$ [J T		
TOTAL		\$ [J	1	
IUIAL	• • •	ΦĹ		J	
E. How much of your 2020 domestic and international gross co	nstruction	n contracting re	venue,	including	construction

]

1. In what year was your company founded? [

E. How much of your 2020 domestic and international gross construction contracting revenue, including construction management contracts at-risk (Question 6A) was in the market categories below? This question must be answered by all firms with construction revenue. IMPORTANT: YOUR ANSWERS IN EACH OF THESE MARKET CATEGORIES SHOULD SERVE AS A STARTING POINT FOR FILLING OUT THE MARKET SECTOR QUESTIONS ON THE ENR 2021 SOURCEBOOK SURVEY FORM, ENCLOSED WITH THIS SURVEY.

	[From Qu 3 (A)	ıest. [From (3 (B)	~
E (1) General building (commercial bldgs., offices, stores, education, residential, hos	` '		- ()-	•
	\$[1	\$[]
E (2) Industrial process (pulp and paper, steel, non-ferrous metal refineries, etc.)	\$ [ĺ	\$[ĺ
E (3) Manufacturing (manufacturing production facilities such as auto assembly plan		-	-	-
electronic assembly, etc.)	\$[1	\$[]
E (4) Water supply (dams, reservoirs, water transmission lines, aqueducts, etc.)	\$ [ĺ	\$[j
E (5) Sewerage/solid waste disposal (sanitary/storm sewers, treatment plants, landfill	s, etc.) \$ [ĺ	\$[j
E (6) Transportation (airports, bridges, highways, roads, canals and locks, etc.)	\$[j	\$[j
E (7) Hazardous waste (chemical, nuclear, asbestos, lead, etc.)	\$ [ĺ	\$[ĺ
E (8) Power (thermal, hydroelectric, waste-to-energy plants, wind, solar, transmission	i lines, etc.)	-	-	-
3.	\$ []	\$[]
E (9) Petroleum (refineries, natural gas, petrochemical, offshore, pipelines, etc.)	\$ [Ī	\$[]
E (10) Telecommunications (transmission lines, cabling, towers/antennae, data center		_	_	_
	\$[]	\$[]
E (11) Other (specify)	\$ [j	\$[]
TOTAL	\$ [j	\$ [j
4. What is the value of new construction contracts (in \$ millions) awarded to your firm in Domestic	n 2020 (see g]]]	guidel	ines)?	
DESIGN-Top 225 International Design Firms Fill out this section if your firm received revenue from any design services in 2020. Important—-No Double Counting: Exclude ANY revenue from divisions or subsidiary participate on the Top 250 International Contractors, Top 225 International Design Firm				Firms.

\mathbf{D}

I DO NOT include the following in Question 5:

- a. Revenue from program management contracts for services managing or coordinating multiple projects for a single owner. Report this program management revenue in 6(C).
 - b. CM and project management work provided on a fee-only basis, which is covered in Question 6(B).
- c. Contracting revenue reported in Question 3 or the contracting portion of design-build contracts covered in Question 3(D).

A.	Domestic			\$ []
В.	International (see page 4 for countries in each	h region):			
	(1) Canada	\$[]		
	(2) United States	\$ [j		
	(3) Latin America		j		
	(4) Caribbean Islands		j		
	(5) Europe	\$ [j		
	(6) Middle East		j		
	(7) Asia	\$ [j		
	(8) Australia/Oceania		j		
	(9) North Africa	\$ [j		
	(10) Central and Southern Africa	\$ [j		
	(11) Antarctic/Arctic	\$ [j		
	TOTAL INTERNATIONAL	\$ [ī		

D. What amount of your total design revenue was passed through directly to other design firms or subconsultants?

Domestic International TOTAL		\$ [\$ [\$ []]]			
DESIGN PORTION OF DESIGN BUT E.(1) How much of your total design revesystem where your firm assumes par contracts in Question 3(D))	enue in Question 5(C)					ery
Domestic			\$[] \$[] \$[1		
ARCHITECTURAL REVENUE (FOI E.(2) How much of your design revenue other design firms)? Domestic	in Question 5(C) come	s from archite			ssthrough	s to
InternationalTOTAL		•••	\$[] \$[]		
F. What type of design organization is your Architect Geotechnical engineer Engineer-architect		er 💹 I	Environmental Landscape arch Other (specify)	nitect	1	
G. What type of work does your staff do	?					
Architectural Construction management	Mechanical Structural		Civil Planning (type	e)	[
Electrical	☐ Transportation		Environmenta	1		
H. How much of your 2020 design reven categories? This question must be a EACH OF THESE MARKET CAT THE MARKET SECTOR QUESTI WITH THIS SURVEY FORM.	nswered by all firms with EGORIES SHOULD S	th design reve ERVE AS A	enue. IMPORT STARTING P	TANT: YOUF OINT FOR F	R ANSWE	RS IN OUT
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Domestic		
H(1) General building (commercial bl	ldgs., offices, stores, ed	ucation, resid		st. 5 (A)][Fro s, etc.)	_	5 (B)
H(2) Industrial process (pulp and paper H(3) Manufacturing (manufacturing p			, etc.) \$	5 [] 5 []	\$ [\$ []
electronic assembly, etc.) H(4) Water supply (dams, reservoirs, H(5) Sewerage/solid waste disposal (s		•	etc.) \$	[] [] c.)	\$ [\$ []
H(6) Transportation (airports, bridges H(7) Hazardous waste (chemical, nuc H(8) Power (thermal, hydroelectric, w	lear, asbestos, lead, etc.)	etc.) \$	-	\$ [\$ [\$ []]]
H(9) Petroleum (refineries, natural ga H(10) Telecommunications (transmiss	s, petrochemical, offsho	ore, pipelines,	etc.) \$]
H(11) Other (specify)	-			[]]]
TOTAL			\$	[]	\$ []

CONSTRUCTION MANAGEMENT/PROGRAM MANAGEMENT

Fill out this section if your firm provided construction management and/or program management services in 2020 (see guidelines). Please note the distinction between construction management, which is directed to a single project, and program management, which involves conceptualizing, planning and supervising multiple projects for a single owner.

CONSTRUCTION MANAGEMENT AT-RISK

	enue (in \$mill	ions) did y	our firm receive from C	M-at-risk projects	s in 2020 (i.e.	CM work include	led in	
Quest. 3(C)?								
				\$	[]			
				\$				
	TOTAL	• • • • • • • • • • • • • • • • • • • •		\$[]		
CONSTRUCT	TION MANA	GEMENT	FOR FEE ONLY					
6. B. (1) What	was the constr	ructed valu	e of your firm's projects	(in \$ millions) i	n 2020 where	you provided CN	A or	
			nly basis? [IMPORTAN					
	Domestic			\$	[]			
				\$				
				\$1	. ,	1		
	101112			Ψ[J		
			\$ millions) in 2020 for					
			nent fees that belong in 6				rofessio	onal
management se	ervices and NC	OT revenue	or passthroughs from d	esign or construc	ction of the pro	oject itself.		
	Domestic			\$ [1			
				···· Ψι \$, 1			
					L J	1		
	10111L	• • • • • • • • • • • • • • • • • • • •		Ψ[J		
PROGRAM M	JANAGEME	ENT FEES						
			n <mark>illions</mark>) in 2020 from pr	ogram managem	ent contracts t	or services mana	ging 01	r
			gle owner? Please includ					
			e design or construction			ar management s	CI VICCS	, una
1101 Tevende					[]			
						1		
	101/1L	• • • • • • • • • • • • • • • • • • • •	•••••	Ψ[J		
INTERNATIO	ONAL WORK	K						
			construction or design v	work outside of it	s home count	ry in 2020.		
			ck those in which your o)20 or i	in
	•		esign-related services in					
			Country				st. Des	<u>sign</u>
A. NORTH A	MERICA		19. Guyana		32. Lesser			
1. Canada			20. Honduras		33. Puerto	Rico		
2. United State	s [21. Mexico					
			22. Nicaragua		D. EURO	PE		
B. LATIN AM	IERICA		23. Panama		40. Albani	a		
10. Argentina			24. Paraguay		41. Armen	ia		
11. Bolivia			25. Peru		42. Austri	a		
12. Brazil			26. Suriname		43. Azerba	aijan		
13. Chile			27. Uruguay		44. Belaru	S		
14. Colombia	Ī		28. Venezuela		45. Belgiu	m		
15. Costa Rica	j					& Herzegovina		
16. Ecuador	j		C. CARIBBEAN ISI	LANDS	47. Bulgar	-		
17. El Salvador	r İ		30. Cuba		48. Croatia			

31. Greater Antilles¹

49. Czech Rep.

18. Guatemala

					6
50. Denmark			107. Indonesia		163. Kenya □ □
51. Estonia	П	Ħ	108. Japan		164. Lesotho
51. Finland	П	同	109. Kazakhstan		165. Liberia
52. France	П	同	110. South Korea		166. Malawi
53. Georgia	П	同	110a. North Korea		167. Mozambique
54. Germany	Ħ	Ħ	111. Kyrgyzstan		168. Nigeria
55. Greece	Ħ	Ħ	112. Laos	H H	169. Rwanda
56. Hungary	Ħ	Ħ	113. Macau (P.R.C.)	H H	170. Senegal
57. Ireland	Ħ	Ħ	114. Malaysia	HH	171. Sierra Leone
58. Italy	H	H	115. Mongolia	HH	172. South Africa
59. Latvia	H	H	116. Myanmar (Burma)	HH	173. Swaziland
60. Lithuania	H	H	117. Nepal	HH	174. Tanzania
61. Moldova	Ħ	H	118. Philippines	HH	175. Uganda
62. Netherlands	H	H	119. Singapore	HH	176. D.R.Congo (Zaire)
63. North Macedonia	H	H	120. Sri Lanka	H	170. D.R.Coligo (Zalie)
64. Norway	H	H	121. Taiwan	H	177. Zambia
65. Poland	H	H	122. Tajikistan	H	176. Zimbabwe
	H	H	122. Tajikistan 123. Thailand	H	I. 180. ANTARCTIC/ARCTIC
66. Portugal 67. Romania	H	H	123. Thanand 124. Turkmenistan	H	1. 160. ANTAKCTIC/AKCTIC
	H	H		H	
68. Russia	H	H	125. Uzbekistan	H	EOOTNOTES
69. Serbia	님	H	126. Vietnam		FOOTNOTES
70. Slovakia	H	H		T. A	(1) Includes The Dominican Republic,
71. Slovenia	H	님	F. AUSTRALIA/OCEAN		Haiti and Jamaica. (2) Includes The
72. Spain	님	님	130. Australia	H	Bahamas, The Leeward and
73. Sweden	H		131. New Zealand	\vdash	Windward Islands, Trinidad and
74. Switzerland	닏	Ц	132. Pacific Islands	\sqcup	Tobago and the Virgin Islands. (3)
75. Ukraine	닏	Ц	133. Papua New Guinea		Includes Chad, Eritrea, Mali,
76. United Kingdom			a vaner (energ)		Mauritania, Niger, Somalia and South
			G. NORTH AFRICA		Sudan.
E. MIDDLE EAST			140. Algeria	H	
80. Afghanistan	H	님	141. Egypt	H	
81. Bahrain	님	님	142. Ethiopia	H	
82. Cyprus	님	\vdash	143. Libya	H	
83. Iran	님	H	144. Morocco	\vdash	
84. Iraq	닐	님	145. Niger	\vdash	
85. Israel	닏	Ц	146. Somalia		
86. Jordan	Ц	Ц	147. Sudan		
87. Kuwait	Ц		148. Sub Sahara ³		
88. Lebanon	Ш		149. Tunisia		
89. Oman	Ц				
90. Pakistan	Ц	Ц	H. CENTRAL AND SOU	THERN	
91. Qatar	Ш	Ш	AFRICA		
92. Saudi Arabia	Ш	Ш	150. Angola		
93. Syria				ш ш	
94. Turkey		ш	151 Renin		
95. United Arab Emirates			151. Benin		
96. Yemen			152. Botswana		
			152. Botswana 153. Burkina Faso		
			152. Botswana 153. Burkina Faso 154. Burundi		
F. ASIA			152. Botswana153. Burkina Faso154. Burundi155. Cameroon		
F. ASIA 100. Bangladesh			152. Botswana153. Burkina Faso154. Burundi155. Cameroon156. Cape Verde Islands		
			152. Botswana153. Burkina Faso154. Burundi155. Cameroon156. Cape Verde Islands157. Congo Republic		
100. Bangladesh			152. Botswana153. Burkina Faso154. Burundi155. Cameroon156. Cape Verde Islands157. Congo Republic158. Gabon		
100. Bangladesh 101. Brunei			152. Botswana153. Burkina Faso154. Burundi155. Cameroon156. Cape Verde Islands157. Congo Republic158. Gabon159. Gambia		
100. Bangladesh 101. Brunei 102. Cambodia 103. China (P.R.C.)			152. Botswana153. Burkina Faso154. Burundi155. Cameroon156. Cape Verde Islands157. Congo Republic158. Gabon159. Gambia160. Ghana		
100. Bangladesh101. Brunei102. Cambodia103. China (P.R.C.)104. Diego Garcia			152. Botswana 153. Burkina Faso 154. Burundi 155. Cameroon 156. Cape Verde Islands 157. Congo Republic 158. Gabon 159. Gambia 160. Ghana 161. Guinea		
100. Bangladesh 101. Brunei 102. Cambodia 103. China (P.R.C.)			152. Botswana153. Burkina Faso154. Burundi155. Cameroon156. Cape Verde Islands157. Congo Republic158. Gabon159. Gambia160. Ghana		

GENERAL BUSINESS

None of the information on this page, except for the subsidiaries list (Question 14), will be published. It will be kept strictly confidential and used for statistical purposes ONLY. Companies will not be identified.

8. Did in 202	•	ny make a n	et pre-tax, p	re-bonus	profit on	gross revenue on	your constru	ction and	or design oper	ations
I	n our home co Outside home	•	☐ YES ☐ YES			year-end revenue year-end revenue		-	f year-end reve f year-end reve	
I	l your compar n our home conternational c	ountry	Increas	its profes se [] % se [] %		ff in 2020? Decrease [] % Decrease [] %		r no chan r no chan		
(ompared to a good construction Design	year ago, wl	hat is the sta Higher Higher	•		current backlog o Lower Lower	f work? Same Same		at percent?[at percent?[]
11.	A. Is your to Wholly-own Partly-own		S _	vned by a] NO] NO	any anoth	er firm?				
	B. If either	answer in p	art A is yes,	, what is	the name	of your corporate	parent firm a	and its city	y and country?	
	Firm [State [_	ity [ountry[]	
		answer in p revenue in i				parent participati NO	ng in ENR's	surveys a	nd including ar	ny
12. H	ow many emp	oloyees do y	ou have? []						
13. W Name projec	of	ve largest co Location city, co	on:	design or Type work	· CM cont	racts awarded to Owner's name city, country		ed cost	? Constructionstart	o n
survey	•	firm's major	operating s	ubsidiari	•	ding branch office	es) whose 202	20 data yo	ou included in t	his

Please double check:

- Totals should include domestic + international work unless specified otherwise.
- Do not include contracts for construction management on a fee-only basis (Question 6B) with either CM-at-risk (Question 6A) or gross revenue (Question 3C)
- Do not include design-related program management revenue (Question 5F) with your direct design revenue (Question 5A-C)
- Lines 3D + 6A should not exceed line 3C
- Lines 3C + 5C + 6B(2) + 6(C) should not exceed total company revenue reported in your corporate financial statement.

Who is your chief executive officer? Name [] Title []
Who is your chief operating officer? Name [] Title []
Who is your chief financial officer? Name [] Title []
Who is your business development officer? Name [] Title []
Who is your public relations officer? Name [] Title []
Who is your human resources officer? Name [] Title []
VERY IMPORTANT: Who should we contact for	or inquiries concerning this survey?	
Name [] E-Mail address []
Title [] Telephone number]
Company [] Fax number []
Address []
City, state, postal code []
Country []
Alternate Name [] Alternate E-Mail address []
Alternate Title [] Alternate Telephone number []
a result, I personally attest to the accuracy of the nu	revenue and/or billings is not available in time for Elumbers reported.	NR's deadline. As
(Signed)Chief executive officer		 Date